



# Joachim Brinks

Curriculum Vitae (CV)

## What job i'm looking for? My positive points

Looking for a senior role as Store Manager, Area Manager or a relevant Head Office role like Health and Safety Manager.

Results-driven and goal-oriented professional with extensive experience and a proven track record of optimising retail operations, driving sales growth, and fostering high-performance teams. Adept at overseeing multiple retail locations, fostering strong team dynamics, and implementing strategic initiatives to drive business growth. Proficient in comprehensive staff training tailored to individual needs and guiding emerging leaders. Expert in analysing market trends and competitors to develop and execute comprehensive retail strategies. Skilled in cultivating strong stakeholder relationships to foster activity collaboration and drive mutual success. Eloquent communicator with excellent problem-solving, analytical, and decision-making skills and keen attention to detail.

Areas of Expertise:

- Retail Strategy Development
- Operations Efficiency & Excellence
- Cross-Functional Collaboration
- KPI Target Achievement
- Process Improvement
- Change Management
- Team Leadership & Development
- Revenue Optimisation
- Effective Communication

Preferred occupation	Retail manager Retail, store jobs
Preferred work location	Cape Town Western Cape

## Contacts and general information about me

Day of birth	1966-09-11 (57 years old)
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Gender	Male
Residential location	Cape Town Western Cape
Telephone number	<i>Information is available only for registered users.</i> <a href="#">Sign in</a>
Email address	<i>Information is available only for registered users.</i> <a href="#">Sign in</a>

#### **Additional information**

Salary you wish	50000 R per month
How much do you earn now	100000 R per month