



Zephne Weston

Curriculum Vitae (CV)

What job i'm looking for? My positive points

Professional Experience and Expertise

With over 25 years of experience in the global tourism and hospitality industries, including 18 years in Africa, I have honed my leadership skills and consistently driven business growth. My track record demonstrates a history of surpassing expectations and delivering tangible results. I possess expertise in product contracting, negotiation, strategic planning, and relationship building, all of which make me a strong candidate for this role.

Business Development and Strategic Partnerships

Throughout my career, I have excelled in cultivating strategic partnerships and expanding client bases, leading to increased revenue and profitability for the organizations I have served. As a senior executive reporting directly to C-suite leaders, I have spearheaded business development efforts and implemented comprehensive strategies to achieve sales targets.

Sustainable Growth and Relationship Building

My strategic thinking and ability to develop comprehensive plans that foster sustainable growth have consistently contributed to driving business expansion and ensuring long-term success. I am adept at building strong relationships, which has been instrumental in expanding client bases and forging strategic partnerships throughout my career.

Cultural Adaptability and Collaboration

Having worked in diverse cultural environments, I am proficient in engaging with individuals from various backgrounds and levels. My experience ranges from basic interactions to high-level presentations with C-suite clients. I am comfortable working independently, yet I thrive in a team environment, and I am passionate about sharing my skills while continuously learning from others.

Relocation and Availability

While I am currently based in South Africa, our family is happy to relocate to Ireland or the UK, as my husband is British and our kids are Irish, which gives me access to the Stamp4 EUFAM visa, providing me with residential status and allowing me to live and work in Ireland.

Preferred occupation	Hotel jobs
Preferred work location	Atlantic Seaboard Western Cape

Contacts and general information about me

Day of birth	1978-09-25 (46 years old)
Gender	Male
Residential location	Cape Town Western Cape
Telephone number	<i>Information is available only for registered users.</i> Sign in
Email address	<i>Information is available only for registered users.</i> Sign in

Additional information

Salary you wish	80000 R per month
How much do you earn now	65000 R per month