



Marthinus Schoeman

Curriculum Vitae (CV)

What job i'm looking for? My positive points

measure performance against KPIs.

Communication Skills:

I possess excellent communication and presentation skills, enabling me to effectively convey value propositions and influence key decision-makers.

I hope this put more light on what type of person I am.

Regards,

Preferred occupation Senior National Business Development Manager
Sales jobs
 "I am looking for a Sales Director position where I can leverage my extensive experience in sales
 Preferred work location Gauteng
 strategy, team leadership, and market analysis to drive revenue growth and expand market share. I

Contacts and general information about me

aim to work for a dynamic organization that values innovation and collaboration, allowing me to
 utilize my skills to not only meet but exceed sales targets."

Day of birth 1978-04-02 (46 years old)
 Gender Male
 Residential location Pretoria / Tshwane
Gauteng

Telephone number Information is available only for registered users.
 Proven Track Record: [Sign in](#)

I have consistently delivered impressive sales results throughout my career, with a history of
 Email address Information is available only for registered users.
 exceeding quotas and achieving strategic growth objectives. [Sign in](#)

Additional information

Leadership Skills:
 Salary you wish 80 000 R per month
 I excel in building and leading high-performing sales teams, fostering a culture of motivation and
 How much do you earn now 50 000 R per month
 accountability, and empowering team members to reach their full potential.

Strategic Thinking:

My ability to analyze market trends, customer needs, and competitor activity allows me to develop
 and implement effective sales strategies that align with company goals.

Relationship Building:

I prioritize building strong relationships with clients and stakeholders, which facilitates successful
 negotiations and long-term partnerships.

Adaptability:

I thrive in fast-paced environments and am comfortable adapting to changing market conditions,
 technologies, and customer preferences.

Results-Oriented:

I am highly focused on results, employing data-driven insights to inform decisions and drive and