



# Matsobane Molefe

Curriculum Vitae (CV)

**What job i'm looking for? My positive points**

- Manage operation budget and set monthly sales targets
- Develop and execute sales strategies
- Coach, mentor and motivate sales team

July 2007 – May 2009 PFM Communications t/a Cell C, Polokwane

Branch Manager

- Staff Management
- Monitor stock levels and place order
- Ensure that correct stock is received, merchandised and allocated
- Cash up, day end report and banking

October 2004 – June 2007 Vodacom Shop, Polokwane

Branch Manager

- Credit vetting and processing of new applications and upgrades
- Staff management and stock monitoring
- Handling of customer queries and complaints
- Opening and closing of the store

Education and Qualifications

June 2015 – November 2015 UNISA, Polokwane

- Introduction to Business Management
- Management Principles

January 2002 – November 2002 University of the Witwatersrand, Johannesburg

- Introduction to information society - basics of digitisation, computers, networks and telecoms
- Information economy – convergence of ICTs and their impact on society
- SA Policy in ICTs – Telecoms, IT and Broadcasting
- Internet – introduction to internet and e-mail and websites
- Universal service and access, word processing and presentation.

January 1993 – November 1997 St Bede' Secondary, Polokwane

Matric

- N Sotho
- English
- Afrikaans
- Biology
- Agricultural Science
- Mathematics

Professional Skills

- Word, Excel and Publisher
- Communication, interpersonal and organizational

Typing, Internet and E-mail

Languages

N Sotho, home language

English, fluent

Interests

Cultural activities, Internet, Soccer

Referees

Annah Raphela, 082 359 2990

Regional Designate Manager, Fair Price Furniture and Appliances, Limpopo

John Sithole, 082 998 6983

Regional Manager, Vodacom Limpopo

Patience Mkansi, 071 203 7027

Consultant, Finbond Mutual Bank, Phalaborwa

Ditebogo Mathsa, 078 725 1009

Consultant, PFM Communications t/a Cell C, Polokwane

Richard Thobejane, 082 997 4774

New business development, Vodacom Limpopo

Preferred occupation **Store Manager**  
Retail, store jobs

**Shop assistants**  
Retail, store jobs

Preferred work location **Mokopane / Potgietersrus**  
Limpopo

**Polokwane / Pietersburg**  
Limpopo

### Contacts and general information about me

Day of birth 1977-11-05 (47 years old)

Full Name Matsobane Andrew Molefe  
Gender Male

Address Stand no 409, Mothapo Village, POLOKWANE 0700,  
Residential location Polokwane / Pietersburg  
LIMPOPO PROVINCE Limpopo

Telephone number 065 445 2058(Supports WhatsApp video call) or 076 606 7953  
*Information is available only for registered users.*  
[Sign in](#)

E-mail andrew.molefe@outlook.com or m.molefe@webmail.co.za  
Email address *Information is available only for registered users.*  
[Sign in](#)

Professional Experience

### Additional information

Salary you wish 13500 R per month  
February 2015 - November 2017 Fair Price Furniture and Appliances, Burgersfort

Branch Manager

Manage, recruit, train, develop and provide succession planning for the staff including approving time-off requests

Maintain an overview of all employee relations responsibilities in the store.

Take action to maximize sales to obtain highest level of profitability

Ensure my team has knowledge on all product, campaign, promotion, display guidelines and merchandising information