



Jacques Biggs

Curriculum Vitae (CV)

What job i'm looking for? My positive points

I have been in technical sales for several years, primarily concentrating on business in Sub-Saharan Africa. This includes developing business planning through market analysis, competitor analysis, and strategic planning to ensure effective market penetration. Through the implementation of my business plan's I was able to stabilise existing business and expand the business into new areas and clients.

I am looking for technical sales positions, primarily selling field instrumentation.

Preferred occupation	Sales Engineer Sales jobs
Preferred work location	Johannesburg Gauteng

Contacts and general information about me

Day of birth	1982-06-11 (42 years old)
Gender	Male
Residential location	Johannesburg Gauteng
Telephone number	<i>Information is available only for registered users.</i> Sign in
Email address	<i>Information is available only for registered users.</i> Sign in

Work experience

Working period	nuo 2018.06 iki 2019.09
Company name	Benchmark Capital
You were working at:	Financial advisor
Occupation	Financial Advisor
What you did at this job position?	Provided clients with financial advice

Working period **nuo 2016.10 iki 2017.12**
 Company name Rockwell Automation
 You were working at: Sales person
 Occupation Strategic Account Manager
 What you did at this job position? Strategic focus on a key client

Working period **nuo 2014.03 iki 2016.09**
 Company name Rockwell Automation
 You were working at: Sales person
 Occupation Account Manager
 What you did at this job position? Sold solutions and services

Working period **nuo 2012.04 iki 2014.02**
 Company name ABB
 You were working at: Sales person
 Occupation Business Development Manager
 What you did at this job position? Market penetration of LV products into Sub-Saharan Africa

Working period **nuo 2009.01 iki 2012.03**
 Company name ABB
 You were working at: Sales person
 Occupation Sales Engineer
 What you did at this job position? Sold field instrumentation into Sub-Saharan Africa

Working period **nuo 2008.01 iki 2008.12**
 Company name ABB
 You were working at: Sales person
 Occupation Proposals Engineer
 What you did at this job position? Proposal writing for field instrumentation

Working period **nuo 2007.02 iki 2007.12**
 Company name ABB
 You were working at: Sales person
 Occupation Sales Engineer
 What you did at this job position? Sold field instrumentation into Witwatersrand area

Languages

Language	Speaking level	Understanding level	Writing level
English	fluent	fluent	fluent
Afrikaans	fluent	fluent	fluent

Additional information

Driver licenses	B Light Vehicle ≤ 3,500kg
Driver license from	2001-02-00 (23 years)
Salary you wish	45000 R per month